



EPI
SYSTEMS INTEGRATION

Technology Lifestyles Made Simple

FOR MULTIPLE SYSTEMS TO WORK BEST IN ONE PLACE, THEY SHOULD COME FROM ONE PLACE.

EPI integrates the very latest in high-tech systems, but our design philosophy comes from an old saying – “Too many cooks spoil the broth.”

After all, systems integration is supposed to make technology a pleasure to live with. When multiple systems are installed by different organizations, the result can be a hodgepodge of unforeseen problems, with each source blaming the others. This is no fun for architects and builders, but it can be a nightmare for the person who's least prepared for it – the customer.

While EPI will accept single component installations, our preference is to function as a full scale integrator, taking responsibility for all systems through all phases – design, installation and service. By serving as a single source not only can we improve an installation's aesthetics, we can enhance its simplicity, flexibility and reliability. We deliver all of this to each of our clients with total accountability.



All integrators have access to good systems. The EPI difference is how much access you have to us.

FOR ARCHITECTS, A DESIGN PARTNER WHO SPEAKS YOUR LANGUAGE.

Architects who visit EPI feel right at home. Our design facilities look like theirs. Unlike other integrators, we're staffed with design professionals trained in all aspects – aesthetics, implementation and function – and who use industry standard CAD software for seamless integration with the architect's master plan.

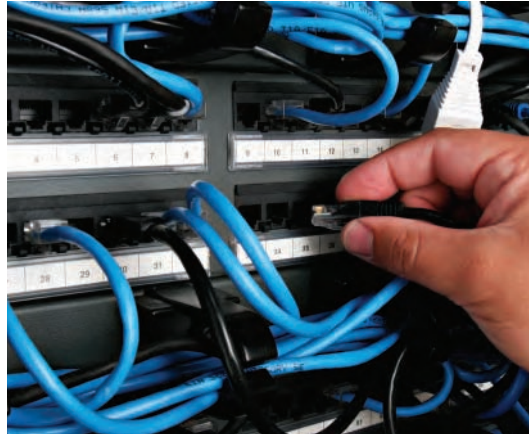
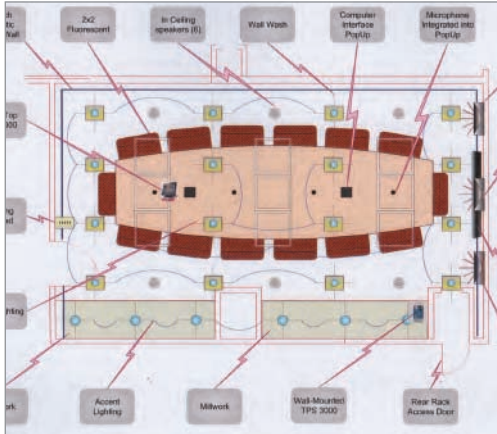
As early as possible, we meet with architects, interior designers and clients to get a clear idea of everyone's expectations. Often we suggest new possibilities to help enhance the client's ultimate experience. We can also be helpful in setting realistic target budgets.

Our goal is for systems to be integrated not just with each other, but with the total design. Too often systems are patched in as afterthoughts. With EPI design, even small details can be included at the blueprint stage. This is helpful up front and pays big dividends down the road.

FOR BUILDERS, ONE PROJECT MANAGER FOR ALL INTEGRATION ISSUES.

EPI's drawings improve efficiency by providing a scope of work that clarifies the process for all contractors. It answers questions in advance and helps to ensure accurate bidding and more realistic work schedules.





At EPI we work in teams and every project is assigned a single project manager. This person is fully informed and in charge of all areas, from computer networks to lighting controls. For the builder this means that schedules are met, and if problems arise there is one person to call.

FOR SYSTEM OWNERS, A SINGLE SOURCE FOR MORE RESPONSIVE SERVICE.

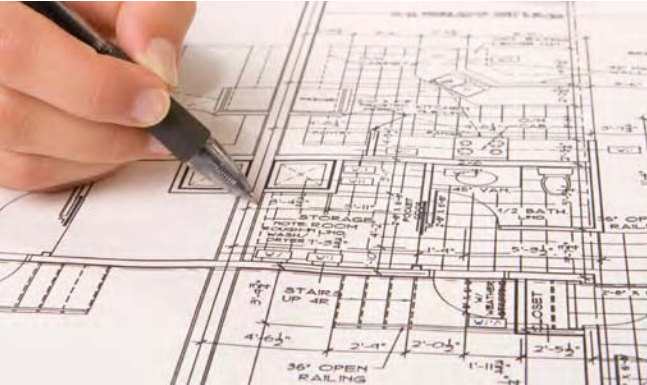
Every EPI installation is designed around the client's lifestyle and preferences. To us technology is the servant, not the master – a viewpoint that's reflected in the ease of use of our custom-designed control panels. We are careful to include the client in our design process, and our programmers are trained in interface ergonomics, the science of making systems fit better into real people's lives.

Technology should make life enjoyable, but dealing with multiple vendors can have the opposite effect. If questions arise, EPI clients have one number to call for everything, and we respond quickly with solutions that work. We keep detailed schematics so we can diagnose problems quickly, so there's no finger pointing.

Technology is here to serve you. With EPI, you have a company who feels the same way.



A FULL RANGE OF EPI SERVICES FOR A TOTAL ENVIRONMENTAL EXPERIENCE.



DESIGN AND ENGINEERING

After in-depth discussions of expectations and budgets, we can create a design concept. This becomes a unifying template for all further work. Our designers then use the architect's plans to create CAD overlays for each system. We are careful to build in back-up systems in case of power outages and to create wiring systems that are adaptable to future technologies.

SYSTEMS INTEGRATION

Our goal is for subsystems to communicate and for clients to be in easy control of everything. We recommend systems based on performance, ease-of-use and reliability. We know which systems interconnect best; which lighting controls function with which temperature sensors and/or security alarms. The result is an environment that's simple, harmonious and dependable.

USER INTERFACE

Like a custom-tailored suit, a user interface should fit like a second skin. We learn our clients needs and behaviors, then create a touch-panel interface that is simple, logical and feels natural. Based on proven user patterns, our GUI (graphical user interface) is implemented by graphics professionals, not programmers who do not care about aesthetics. A wide choice of touch panel styles ensures a personal look and feel.

VOICE COMMUNICATIONS

This used to mean just telephones. Today, it includes analog, digital or internet choices for external communications, with multiple voicemail boxes and fax capability to consider as well. Internally, we offer systems for easy communicating from gates and doorways, from room to room and between a property's various buildings and outdoor locations such as pools and tennis courts.

COMPUTERS AND NETWORKING

A PC in the den is no longer enough. We design full-property networking that can include central servers, data storage, wireless access points, shared printers, broadband internet and seamless connections to business locations. Careful planning is essential, adaptability for upgrades is built in, and our IT staff can offer service remotely through the user's network.

PRIVATE THEATRE/MEDIA ROOM

Not just any room will do, so EPI specialists help ensure proper acoustics, sight lines and seating elevations, whether you choose theatre-style or less formal seating. Video options include high-definition flat screens, drop-down screens and projectors, multi-DVD or video server output systems. Sound systems are optimized for room shape, and controls are dark-room friendly.

In integrating all components of a system's architecture, EPI's mission is not simply to plug things together but to create an environment. To accomplish this, we offer a full range of services that put our clients in complete command of a total living experience.

LIGHTING AND WINDOW CONTROL

We can light your home as artfully as a movie set, creating moods for different occasions or times of day. Single settings – Away, Morning, Goodnight – can control both indoor and outdoor lights and window shades, with timing automatically in tune with the seasons. Shade positions can adjust to protect artwork, rugs and fabrics. Lower utility bills are nice too.

MULTI-ROOM AUDIO

Music is a personal pleasure, and we can help you personalize it to the extreme. Our distributed audio systems allow you to play music from multiple sources in different locations, indoors and out, at the same time. Music is stored in system files instead of on cumbersome CDs, and it's easy to add selections. Controls are easy to use and are automatically updated for new music.

SECURITY

Our sophisticated security systems protect you from intrusion and other unsafe conditions without intruding on your lifestyle. We integrate alarms for break-in, fire, smoke, carbon monoxide and temperature change, as well as camera systems and motion detectors.

HEATING, VENTILATION, AIR CONDITIONING

We can help you optimize indoor comfort by making it easy for you to control the climate in any room or zone, all from any touch panel in your house. These systems require careful coordination with the client and the contractor to ensure that all heating and cooling systems are compatible with the control interface and that zoning is compatible with your daily lives.

ELECTRICAL

We are licensed in NY and CT to provide electrical expertise from design consultation to installation to 24/7 long term service. Each of our teams has a single project manager in charge of --all phases, coordinating material deliveries, installation, inspections and connection with utility. This management system helps ensure that schedules and budgets are strictly adhered to.



EPI received the first annual Creative GUI Award (Graphical User Interface) from Crestron, the leading innovator of automation devices. The award was a double honor, bestowed both for EPI's Silver Standard interface format and for the adaptive work of Reid Hawkins, EPI interface designer, on behalf of a client in Manhattan. Says Mr. Hawkins, "With 16 shade motors and several other systems, the client's penthouse was highly automated. But the interface had to be easy for anyone, even for complete strangers." The solution was an interface that resembled the rooms. "The window controls look like the windows themselves, so control is completely intuitive. There's even a graphic floor plan for navigating easily from room to room. What we do is high-tech design, but you don't have to be a high-tech person to use and enjoy it."



"EPI is the chosen integrator for the MEi project (a luxury condominium tower in Miami), and it has produced some excellent technology packages for the homeowners in unit technology. Its design work is unmatched."

Derek Donnelly, Clear Vision Technologies

"EPI was able to design, engineer and install all of the required systems throughout the property. Everything was delivered on time and within budget. EPI is still servicing and maintaining all of the systems today. It makes my life easy when I just have to make one call."

Private Residential Estate Manager,
Pawling, NY



"EPI's teamwork is unmatched. From the minute we introduced them to the client until they did a client demo and training 14 months later, they always stayed committed, involved and coordinated with everyone on the project. Everyone provided dedicated support, ingenuity, hard work and expertise including the owners, sales & engineering, programmers, project managers and field technicians."

Custom Residential Builder, CT & NY